

# Many thanks to the donors, businesses and foundations who supported FBES in 2009

## INDIVIDUALS

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Ken & Amy Barber  
Maggie & Bob Daigle  
Drew Dumsch & Lisa Farago  
Merilee Grindle  
Steven H. Grindle  
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Nick & Mary Dumsch  
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John & Barbara Zotz

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### PIPING PLOVER (up to \$49)

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Peter Zack, Jr.  
Jeff Zotz

### FOUNDATIONS

Sam L. Cohen Foundation

Corning Incorporated Foundation  
Davis Family Foundation  
Horizon Foundation  
The Kresge Foundation  
Maine Community Foundation

## BUSINESSES

### BUSINESS LEADERS (\$1,000 +)

Atlas Stone Works  
Cinque Terre & Vignola  
Ferry Beach Park Association  
Saco & Biddeford Savings Institution  
Unum  
Whole Foods  
Wright Express

### BUSINESS PARTNERS (\$500 +)

Independence BioFuel

### BUSINESS COLLEAGUES (\$250 +)

Annie's Inc.  
Aurora Provisions  
Key Bank  
Peoples Choice Credit Union  
Worthing & Going

### BUSINESS CIRCLE (\$100 +)

DeLorme Publishing  
Oakhurst Dairy  
Paquin & Carroll  
Starbucks

### BUSINESS FRIENDS (up to \$100)

America's Resources, Inc.  
Deering Lumber  
Funtown/Splashtown USA  
Gardener's Supply Co.  
Moody's Nursery & Garden Center  
Paris Farmers Union

We regret any misspellings or omissions.  
Please contact us at  
207-283-9951 to report any corrections.  
Thank you!

# ECOLOGY EDUCATION, INC. ~ FERRY BEACH ECOLOGY SCHOOL

## ANNUAL REPORT FOR 2009

### 9,856 PROGRAM PARTICIPANTS

- 3,301 students attended residential programs at Ferry Beach.
- 1,917 students attended day program field trips at Ferry Beach.
- 621 teachers & parent chaperones participated with their students.
- 2,881 students received FBES outreach programs in their schools including Winter & Schoolyard Ecology programs, classroom lessons, Marine Labs, and "Ecology Takes the Stage" assemblies.
- 132 (children & adults) participated in FBES Spring & Summer Camps and High School & Adult Programs.
- 815 children & adults participated in Nature Island Event.
- 70 schools throughout New England worked with FBES.
- Over \$92,000 provided in scholarships to students!

### EVENTS, GRANTS & FUNDRAISING

- 2nd Annual Eco Appetito event is held at Cinque Terre in Portland, March 8th and raises \$4,284 for the Food for Thought

- program.
- 10th Anniversary Staff Weekend, April 3rd-5th, celebrating the creation of Ferry Beach Ecology School in 1999. Fifty staff naturalists attended along with 70 additional friends, colleagues, and supporters for a formal dinner on Saturday, April 4th.
- 10th Annual Saco River Canoe-A-Thon and Cleanup. 45 participants raised \$1,968 for the FBES Program Fund.
- Whole Foods Market raises \$1,258 for FBES through their coupon program. Whole Foods shoppers made contributions to FBES at the check out counter.
- 4th Annual Nature Island Event as part of Downtown Saco's Pumpkin Fest raises \$2,750 for the FBES Program Fund.
- FBES Spring Appeal raises \$10,744 and the FBES Annual Fund Appeal (Nov. & Dec.) raises \$27,949 for the FBES Program Fund.
- \$47,545 received from five separate grants and multiple general donations.

### FINANCIALS FY 2009

- Revenues ~ \$795,595: \$671,368 Tuition (84%), \$95,240

- Fundraising/Grants (12%), \$28,987 Sales/Contracts/Interest (4%)
- Expenses ~ \$765,697: \$672,592 Program (88%), \$50,824 Support (7%), \$42,281 Events/Fundraising/Grants (5%)
- Change in Net Assets: +\$29,898
- Net Assets, beginning of year: \$151,762
- Net Assets, end of year: \$181,660
- Contingency/Emergency Fund: As of 12/31/09, Two weeks of term operational expenses in restricted fund: \$55,001 (Domini Funds)

### SALES

- 646 FBES organic cotton T-shirts sold and new design introduced!
- 349 copies sold – "The Ferry Beach Field Guide: An Ecological Tour of New England's Coastal Ecosystems."
- 247 copies sold – "The ABCs of Ecology: An Educator's Guide to Learning Outside" – across the USA!
- 7 travel mugs sold.
- 432 FBES BPA-free Water Bottles sold.

### ANNOUNCEMENTS

- Board member Mike Hansen is elected

Board Vice President, replacing outgoing VP Nelson Jaquay.

- Drew Dumsch is elected as the Vice President of the New England Environmental Education Alliance.
- Drew Dumsch served as treasurer of the Maine Environmental Education Association Board of Directors for a third year.
- Corning Inc. Foundation gives \$5,000 and Wright Express Foundation gives \$1,500 to FBES for its FBES Program Fund for student scholarships.
- The Sam L. Cohen Foundation gives a second grant of \$10,000 to FBES to fund the local Biddeford 5th grade overnight program.
- The Maine Community Foundation gives a \$5,000 grant to support the Science & Ecology: Live & Unplugged! (SELU) program with the Lebanon, Maine elementary schools.
- The Davis Family Foundation gives FBES a \$20,000 grant to support additional SELU, multi-year programs for Maine students.

### PROGRAMS

- Meg Edstrom coordinates the

expansion of SELU, a sequential program for 1,300 K-5 students in 70 classrooms in the SAD 60 school district in Southern Maine (communities of Lebanon, Berwick and North Berwick, Maine). Evaluation firm Peer Associates is contracted to develop an assessment system for SELU.

- FBES offered a second year of summer camps in June and July for K-6 grade children as well as a Family Nature Day Camp. An April vacation camp for 1st-5th grade students was also offered.
- FBES teams up with an Upward Bound program for high school students from Suffolk University. This group of 31 stayed at the University of New England campus.
- FBES works again with 25 high school students from the National Aquarium in Baltimore for hands-on learning on Saco Bay.
- Drew & Meg lead a second year of the "Ecology & Community" workshop for 57 teachers & principals enrolled with the University of New England summer sessions.